BELONGING BRITAIN



COMMUNITIES

M C omd

Reach
Where people live

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EXECUTIVE SUMMARY

Our new research provides a deep dive into the evolving landscape of

British communities;

from the types of communities that exist, their dynamics, the role they play in people's lives, and the potential for communicators across the commercial, third and public sectors to connect with them.

This project began in response to a period of rapid social change, with declining trust in established institutions, the rise of more self-directed and fragmented communities, and a trail of unanswered questions about the impact this has had on the people and society we need to communicate with. It answers important questions about the

value and rules of engagement of community-based communications approaches to more authentically, ethically, and effectively reach and build a relationship with audiences.

It makes the case for communities as an important element within communications strategies, rather than as an afterthought, or 'not a thought'. We reveal that most people in modern Britain belong to communities and they reflect and resonate with their complex identities. They're often places of high attention, engagement, and trust, and are influential over minds and behaviours.

This work provides guidance for marketers on how to best navigate the community landscape based on their communications objectives.

7.2 DIFFERENT FACTORS MAKE UP THE AVERAGE PERSON'S IDENTITY...

and demographic traits are less pertinent.

People's social relationships, personalities, passions and values are key. This means we need to re-think and augment traditional demographic-based communication strategies.

1.2

different features make up the average person's identity, such as:

FAMILY

INTERESTS/PASSIONS

SOCIAL CLASS

POLITICAL BELIEF

HEALTH STATUS

FRIENDS

LOCAL COMMUNITY

ETHNIGITY/RAGE

AGE

NATIONALITY

LIFE EXPERIENCES



A SENSE OF BELONGING IS THE KEY DISTINCTION BETWEEN COMMUNITIES AND GROUPS.

Despite recent social and technological shifts, the meaning of community endures. At its core is a central need for 'belonging', alongside themes of kinship, shared interests and values, and human interaction.



65% of people are in at least one form of community and this spans demographics. On average, people are part of 3.2 different communities.



FIVE DIFFERENT TYPES OF COMMUNITIES SEEM TO EXIST AT A MAGRO LEVEL BUT THERE MAY BE SOME OVERLAP BETWEEN THEM:

These are groups of people who share

- (1) interests or activities, (2) beliefs,
- (3) characteristics, (4) locations,
- (5) experiences.





SHARED Characteristics



SHARED BELIEFS



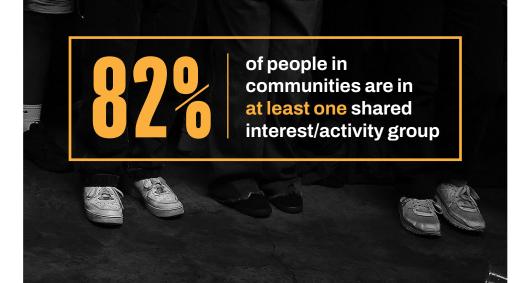






PASSIONS AND ACTIVITIES BRING THE MOST PEOPLE TOGETHER:

82% of people in communities are in at least one shared interest/activity group. Shared locations are the second most popular form.



COMMUNITIES REFLECT THE PARTS OF OUR IDENTITIES THAT MATTER:

3/4 people in communities say their community is **'important' to their identity**, **1/3** say it is **'essential'**. Communities reveal important, often unconscious, signals of what makes us, us – and how that flexes in different contexts.

people in communities say it's 'important' to their identity

say it is 'essential'



DESPITE THEIR BUSY LIVES, PEOPLE MAKE TIME FOR THEIR COMMUNITIES:

67% of people engage with their community at least once per week and **more than half** are 'active' or 'core' members.

more than half

say they're 'active' or 'core' members

of people engage with their community at least once per week

HYBRID COMMUNITIES DOMINATE OUR HYBRID WORLD, BUT WE DO SEEK PROXIMITY:

33% of communities are offline only and the rest are mostly a mix of real and virtual connection. The emotional **potency of 'IRL'** interaction can't always be replicated online.





42% started something new, one-third discovered something, and one-fifth changed their opinion on a matter.

discovered something

started something new

changed their opinion





COMMUNITIES WANT YOU TO SUPPORT THEM BUT NOT THROUGH FREEBIES:

only **14%** of those in communities are not willing to engage with brands or organisations. Those that are willing seek expertise, knowledge, a listening ear or supportive voices over free products and funding.



BELONGING BRITAN COMMUNITIES BRITAN

To learn more about how understanding modern British Communities could help your planning, please get in touch:

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